

Attention: Jeannene Hurley
Michigan State Dept Of Educ

Subject: Edline E-Rate Year 8 Overview and Cost Proposal

In response to your posted Form 470 (349770000538798), Edline is pleased to offer an exceptional Web Hosting service. Edline provides the leading web hosting solution for K12 education. Used by thousands of schools in all 50 states and numerous countries, Edline has been recognized in Newsweek Magazine on Fox & NBC television and in countless newspapers and TV stations across the country. The most recent story appeared on December 28 on NBC Nightly News.

***“greatest thing to hit schools
since hot lunch,”***

—Student in CA

To read the full story, visit www.edline.com

“best thing the school has ever done,”

—Parent in FL

To read the full story, visit www.edline.com

“a real godsend for the faculty,”

—Principal in MO

To read the full story, visit www.edline.com



Sample school web page

Leading provider of K12 web hosting

While serving the largest public school districts as well as small private schools, Edline receives more favorable media coverage than any other K12 web hosting solution for a reason.

Edline does far more than host web pages with general school information—Edline makes it easy to host the classroom, team, club and other pages that contain the daily, mission-critical information families need:



Private, secure student-specific reports, such as missing homework assignments, daily grades and attendance.

Class-specific content, such as test dates, homework assignments, resources and photographs.

General school information, such as news, daily announcements, lunch menus and athletic scores.

Whether schools use Edline to host their school home page or to supplement an existing school website with class, team and club home pages – Edline increases parent involvement, raises student achievement and saves paper-based costs.

Comprehensive web hosting

Edline is a comprehensive, K12-specific web hosting solution with a proven track record of success, scalability and security.

Every school, class, team, club, activity, committee, staff group and parent group receives its own website with no page or traffic limits.

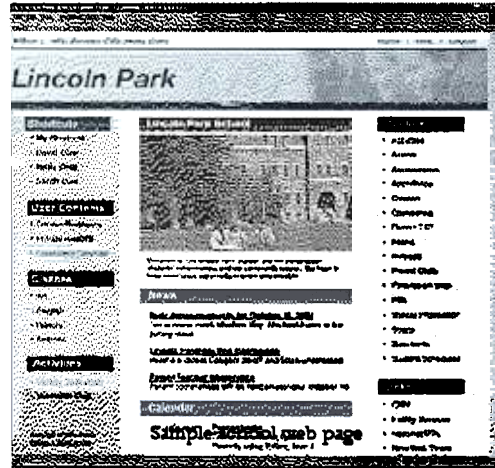
Edline's unique "one click" publishing protocol allows teachers and administrators to easily publish reports from a variety of sources, including most third party student systems (SIS) and gradebook applications.

Every student, parent, teacher and administrator receives a unique user account for personalized security, permissions and access (essential for making private information available at your school's site).

The public can view general school information at any time, but private information is visible only to visitors that login with a screen name and password.

Email alerts notify parents and students of critical new information available at your school's website (attendance, grade reports, policies, etc.). Edline email alerts work with any email provider.

- Navigation is quick. For example, each person's unique "combined calendar" displays shortcut links to homework, test dates and events from all of their class and activity web pages.



Easy for teachers and staff

Edline was designed to be easy for teachers and staff in both elementary and secondary school settings:



Edline sets up quickly and there is no need to retype or recreate information.

Users cut and paste into Edline, or type directly on to an Edline web page.

Teachers upload pre-existing content (homework, photos, news, etc.) from common desktop software¹ to Edline web pages using just a browser – no *FTP* or *HTML* is required.

With one-click, teachers can easily publish attendance, grades and progress reports from third party gradebook software applications to their Edline classroom websites.²

Administrators can publish reports from existing student information systems (SIS).³

¹ Content can be uploaded from any desktop software application, such as Acrobat, Word, PowerPoint, FrontPage and Dreamweaver. These applications are not sold or provided by Edline and must be purchased separately.

² Gradebook software is not sold or provided by Edline and must be purchased separately.

³ Administrative software is not sold or provided by Edline and must be purchased separately.

Watch a live Edline demonstration today

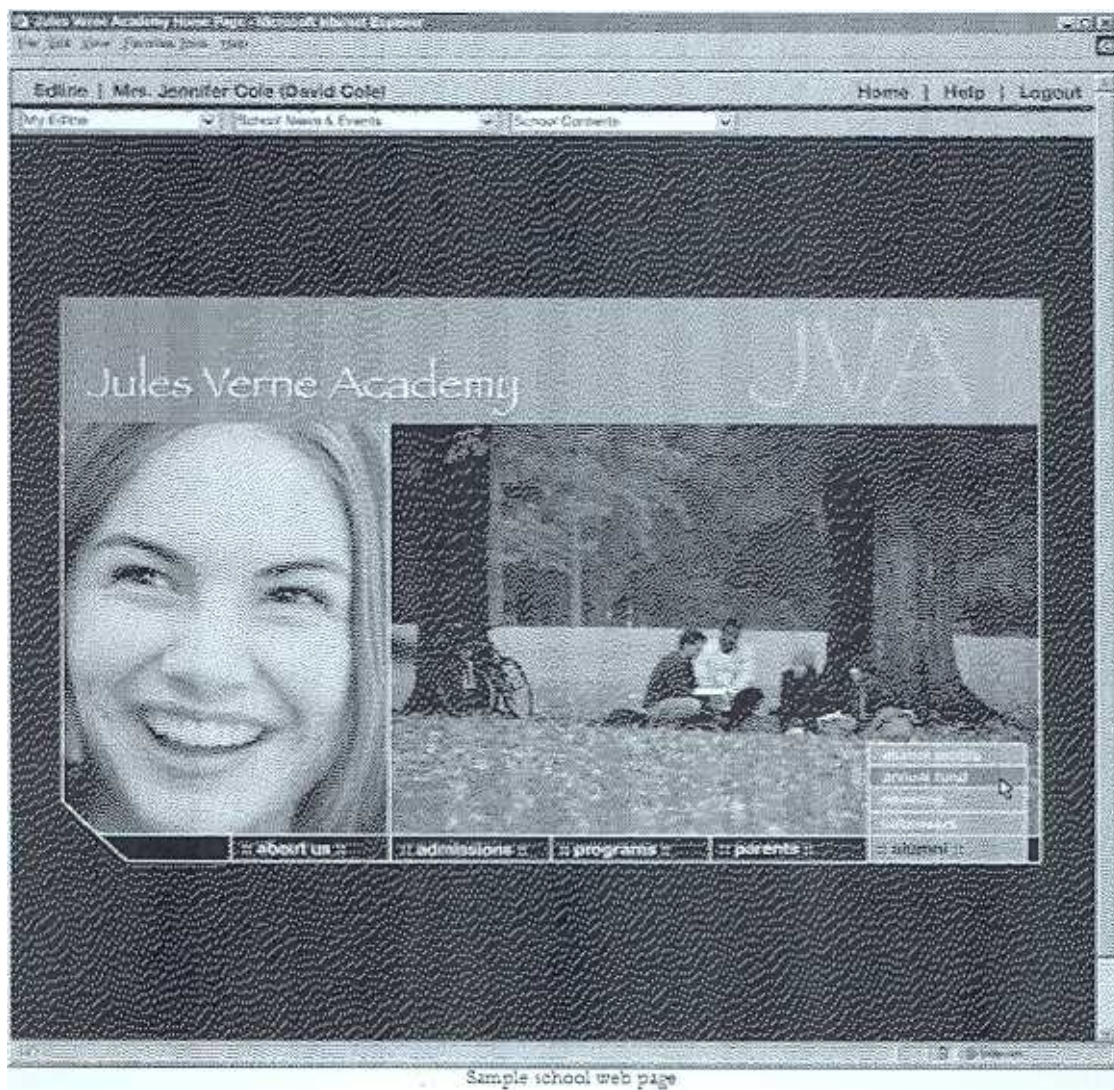
Because we specialize in web hosting, and not in other related Internet Access services, you will find Edline superior to other products, not only in the depth and comprehensiveness of the offering, but also in terms of security, flexibility and ease-of-use.

We demonstrate Edline every day, and invite you to take a few minutes to see for yourself why Edline is the leading K12 web hosting solution.

From your desktop, you'll watch a live demonstration while talking to an Edline representative. If you have a data projector, you can also share this experience with your colleagues. To register, call 800.491.0010 or visit www.edline.com.

In addition, for more detailed Edline information please contact Edline by calling 800.491.0010, emailing erate@edline.com or visiting our website, www.edline.com.

Thank you for the opportunity to present our web hosting service. We look forward to showing you Edline.



Your Net Cost (after E-Rate) is \$748.80

The price for Edline web hosting service for Michigan State Dept Of Educ from July 1, 2004 through June 30, 2006 is \$936.00 . Our research indicates that your previous discount rate was 20% (or \$187.20). Assuming that this is the correct Year 8 (2005-2006) discount, your net cost would be \$748.80 .

Applicant's Name	Michigan State Dept Of Educ
Year 8 Form 470#	349770000538798
Requested Service	Internet Access — Web Hosting
Service to be provided	Edline Web Hosting Service
Initial Term of Service	July 1, 2004 to June 30, 2006
Years of Service	Up to 3 years at this price
Number of Schools	
Student Enrollment	Up to 250 students
Cost of Service	\$936.00
Ineligible Services	None (0.00%)
Anticipated Year 8 Discount	20%

Net Cost after E-Rate \$748.80

To select Edline as your web hosting provider, please fax a signed contract to 312-236-7251



www.edline.com

T.800.491.0010

F.312.236.7251

SPIN 143027282

FCCRN 0011861283

Please Note: Edline is a web hosting service and does not create or provide content for school websites. All content must be published or provided by the customer.

Edline Solution Provision Agreement (E-Rate)

In consideration for the fees set forth below, Edline (SPIN#143027282, FCCRN# 0011861283) shall provide website hosting services for the customer schools and or districts set forth in Exhibit A, including a website and home page for each and every affiliated class, team, club, department and committee.

Customer agrees and acknowledges that Edline provides web hosting services and does not provide website content. Customer acknowledges that customer is responsible for creating and providing all website content.

Customer Information

Contact Name: _____
Customer: _____
Address _____
Address _____
Address _____
Telephone: _____
Fax Number: _____
E-Mail: _____
NCES ID# _____

Searchable NCES databases are available at <http://nces.ed.gov/ipeds/datasearch/>
and <http://www.nces.ed.gov/globallocator/>

Term of Service

The term of service shall be _____ months starting July 1, 2004 and ending June 30, 200_____.

Cost of Service

The annual cost of service is as follows

Year 1 (E-Rate Year 8, July 1, 2004 to June 30, 2006) \$936.00

Year 2 (E-Rate Year 9, July 1, 2006 to June 30, 2007) \$936.00

Year 3 (E-Rate Year 10, July 1, 2007 to June 30, 2008) \$936.00

Edline Solution Provision Agreement (E-Rate)

Service Limitations

Every site as well as every class, team, club, and school subgroup receives a website, based on an enrolled student population of up to _____ students enrolled in Customer's school(s).

SLD Approval

The parties agree that Customer may cancel this contract should the Schools and Libraries Division or Administrator of the Universal Services Support Mechanism fail to approve the solutions provided pursuant to this agreement.

Terms and Conditions

Edline agrees to provide Customer with web hosting services. Service shall begin on the first day of the Term of Service. Customer waives its rights to pursue indirect or consequential damages in any claim arising out of the provision of services or other solutions by Edline to Customer. Customer agrees that under no circumstances shall any liability for direct or indirect damages exceed the dollar amount paid by one party to the other. Customer agrees that all Edline solutions are purchased "as is" and that Edline makes no express or implied warranties regarding the purchased solutions, including implied warranties of merchantability or fitness for a particular purpose. These terms and conditions shall supersede any other agreements that may exist between the parties, whether verbal or written, and may only be altered by subsequent written instrument executed by both parties, explicitly referencing this provision.

Edline and Customer agree to provision of solutions as set forth above:

Customer:

Edline (SPIN#143027282):

Authorized Representative, Title

Authorized Representative, Title

Signature

Signature

Date

Date

Contract #Y8—349770000538798

(Please insert your Form 470 number.)

Edline Solution Provision Agreement (E-Rate)

Exhibit A: Schools Receiving Web Hosting Service (Please Attach Additional Sheets as Necessary)

Site Name (Please write the name of school or district site as applicable)	Anticipated 2005 Enrollment	Site Contact's Name	Site Contact's Email
1.			
2.			
3.			
4.			
5.			
6.			
7.			
8.			
9.			
10.			